

# VOLKSWAGEN

AKTIENGESELLSCHAFT

## Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>markets</u>	Dec. 2022	Dec. 2021	Delta (%)	Oct. - Dec. 2022	Oct. - Dec. 2021	Delta (%)	Jan. - Dec. 2022	Jan. - Dec. 2021	Delta (%)
Western Europe	277,200	235,000	+17.9	754,300	590,200	+27.8	2,711,300	2,860,500	-5.2
Central and Eastern Europe	37,200	47,500	-21.7	109,600	122,600	-10.6	441,900	658,200	-32.9
North America	77,600	66,600	+16.5	211,400	204,800	+3.2	842,600	908,400	-7.2
South America	48,900	41,200	+18.5	136,100	122,600	+11.0	473,700	514,600	-8.0
China	338,900	275,900	+22.8	825,800	754,700	+9.4	3,184,500	3,304,700	-3.6
Asia-Pacific Rest	35,100	27,000	+30.2	94,000	75,600	+24.4	329,500	305,800	+7.7
Middle East/Africa	27,400	19,900	+37.7	75,300	60,000	+25.5	279,300	329,600	-15.3
<b>Worldwide</b>	<b>842,300</b>	<b>713,200</b>	<b>+18.1</b>	<b>2,206,400</b>	<b>1,930,500</b>	<b>+14.3</b>	<b>8,262,800</b>	<b>8,881,900</b>	<b>-7.0</b>

Deliveries to customers by <u>brands</u>	Dec. 2022	Dec. 2021	Delta (%)	Oct. - Dec. 2022	Oct. - Dec. 2021	Delta (%)	Jan. - Dec. 2022	Jan. - Dec. 2021	Delta (%)
<b>Brand Group Volume</b>	<b>615,700</b>	<b>522,100</b>	<b>+17.9</b>	<b>1,603,300</b>	<b>1,431,900</b>	<b>+12.0</b>	<b>6,008,800</b>	<b>6,605,100</b>	<b>-9.0</b>
Volkswagen Passenger Cars	480,300	395,600	+21.4	1,228,800	1,102,200	+11.5	4,563,300	4,896,900	-6.8
ŠKODA	66,500	71,200	-6.6	186,700	177,500	+5.2	731,300	878,200	-16.7
SEAT/CUPRA	34,100	28,700	+18.9	93,600	79,200	+18.1	385,600	470,500	-18.1
Volkswagen Commercial Vehicles	34,800	26,700	+30.5	94,200	73,000	+29.0	328,600	359,500	-8.6
<b>Brand Group Premium</b>	<b>156,900</b>	<b>127,200</b>	<b>+23.4</b>	<b>426,400</b>	<b>338,100</b>	<b>+26.1</b>	<b>1,638,600</b>	<b>1,703,600</b>	<b>-3.8</b>
Audi	154,800	125,600	+23.2	420,700	332,900	+26.4	1,614,200	1,680,500	-3.9
Lamborghini/Bentley	2,100	1,600	+31.3	5,700	5,200	+8.3	24,400	23,100	+5.8
<b>Brand Group Sport</b>	<b>37,200</b>	<b>37,100</b>	<b>+0.4</b>	<b>88,400</b>	<b>84,700</b>	<b>+4.3</b>	<b>309,900</b>	<b>302,000</b>	<b>+2.6</b>
Porsche	37,200	37,100	+0.4	88,400	84,700	+4.3	309,900	301,900	+2.6
<b>TRATON</b>	<b>32,500</b>	<b>26,800</b>	<b>+21.1</b>	<b>88,300</b>	<b>75,800</b>	<b>+16.6</b>	<b>305,500</b>	<b>271,200</b>	<b>+12.6</b>
MAN	10,700	10,700	-0.1	28,600	25,000	+14.3	84,400	93,600	-9.8
Volkswagen Truck & Bus	2,900	3,000	-3.4	10,900	11,800	-7.6	54,000	57,400	-5.9
Scania	10,300	7,900	+30.0	26,800	23,100	+16.1	85,200	90,400	-5.7
Navistar	8,600	5,200	+65.7	22,000	15,800	+39.1	81,900	29,900	+174.1
<b>Volkswagen Group (total)</b>	<b>842,300</b>	<b>713,200</b>	<b>+18.1</b>	<b>2,206,400</b>	<b>1,930,500</b>	<b>+14.3</b>	<b>8,262,800</b>	<b>8,881,900</b>	<b>-7.0</b>

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## Volkswagen Group – deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Oct. - Dec. 2022	Oct. - Dec. 2021	Delta (%)	Jan. - Dec. 2022	Jan. - Dec. 2021	Delta (%)
Europe	140,200	100,500	+39.4	352,000	310,400	+13.4
USA	15,200	9,800	+54.7	44,200	37,200	+18.8
China	43,000	45,500	-5.4	155,700	92,600	+68.2
Rest of world	7,300	3,900	+86.7	20,200	12,700	+59.2
<b>Worldwide</b>	<b>205,800</b>	<b>159,800</b>	<b>+28.8</b>	<b>572,100</b>	<b>452,800</b>	<b>+26.3</b>

Deliveries to customers by <u>brands</u>	Oct. - Dec. 2022	Oct. - Dec. 2021	Delta (%)	Jan. - Dec. 2022	Jan. - Dec. 2021	Delta (%)
<b>Brand Group Volume</b>	<b>154,400</b>	<b>117,800</b>	<b>+31.1</b>	<b>417,700</b>	<b>328,800</b>	<b>+27.0</b>
Volkswagen Passenger Cars	118,000	95,300	+23.8	325,100	263,100	+23.6
ŠKODA	16,800	17,000	-1.0	53,700	49,100	+9.3
SEAT/CUPRA	13,800	4,200	+229.7	31,400	13,000	+140.8
Volkswagen Commercial Vehicles	5,800	1,300	+337.6	7,500	3,600	+109.0
<b>Brand Group Premium</b>	<b>41,200</b>	<b>29,100</b>	<b>+41.5</b>	<b>118,200</b>	<b>81,900</b>	<b>+44.3</b>
Audi	41,200	29,100	+41.5	118,200	81,900	+44.3
Lamborghini/Bentley	-	-	-	-	-	-
<b>Brand Group Sport</b>	<b>9,700</b>	<b>12,700</b>	<b>-23.1</b>	<b>34,800</b>	<b>41,300</b>	<b>-15.7</b>
Porsche	9,700	12,700	-23.1	34,800	41,300	-15.7
<b>TRATON</b>	<b>400</b>	<b>200</b>	<b>+70.3</b>	<b>1,400</b>	<b>800</b>	<b>+65.5</b>
MAN	300	200	+5.3	900	800	+3.5
Volkswagen Truck & Bus	-	-	-	-	-	-
Scania	120	0	-	260	0	-
Navistar	50	10	-	260	10	-
<b>Volkswagen Group (total)</b>	<b>205,800</b>	<b>159,800</b>	<b>+28.8</b>	<b>572,100</b>	<b>452,800</b>	<b>+26.3</b>