

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>markets</u>	Sep. 2022	Sep. 2021	Delta (%)	Q3 2022	Q3 2021	Delta (%)	Jan. - Sep. 2022	Jan. - Sep. 2021	Delta (%)
Western Europe	244,500	203,600	+20.0	662,000	636,400	+4.0	1,957,000	2,270,300	-13.8
Central and Eastern Europe	37,300	45,500	-18.1	105,200	151,400	-30.5	332,300	535,600	-38.0
North America	74,200	62,000	+19.7	229,500	210,300	+9.1	631,300	703,600	-10.3
South America	45,300	39,200	+15.4	144,300	116,000	+24.4	337,500	392,000	-13.9
China (incl. HK)	301,400	225,400	+33.7	888,600	701,700	+26.6	2,358,800	2,550,100	-7.5
Asia-Pacific Rest	29,900	27,000	+10.8	81,700	80,800	+1.0	235,500	230,200	+2.3
Middle East/Africa	23,200	23,400	-0.6	70,000	76,200	-8.2	203,900	269,700	-24.4
Worldwide	755,800	626,100	+20.7	2,181,300	1,972,900	+10.6	6,056,300	6,951,400	-12.9

Deliveries to customers by <u>brands</u>	Sep. 2022	Sep. 2021	Delta (%)	Q3 2022	Q3 2021	Delta (%)	Jan. - Sep. 2022	Jan. - Sep. 2021	Delta (%)
Brand Group Volume	557,600	477,800	+16.7	1,611,100	1,468,600	+9.7	4,405,400	5,173,300	-14.8
Volkswagen Passenger Cars	430,300	361,600	+19.0	1,258,400	1,091,500	+15.3	3,334,500	3,794,700	-12.1
ŠKODA	68,100	56,600	+20.3	184,000	185,500	-0.8	544,500	700,700	-22.3
SEAT/CUPRA	31,000	35,600	-13.0	87,900	110,200	-20.3	292,000	391,300	-25.4
Volkswagen Commercial Vehicles	28,200	24,000	+17.2	80,800	81,500	-0.9	234,400	286,500	-18.2
Brand Group Premium	143,800	104,000	+38.2	414,700	371,700	+11.6	1,212,300	1,365,500	-11.2
Audi	141,600	102,000	+38.9	408,400	366,000	+11.6	1,193,500	1,347,600	-11.4
Lamborghini/Bentley	2,100	2,000	+4.4	6,300	5,800	+8.2	18,700	17,800	+5.1
Brand Group Sport	25,000	19,400	+28.9	75,700	63,600	+19.0	221,500	217,300	+2.0
Porsche	25,000	19,400	+29.0	75,700	63,500	+19.1	221,500	217,200	+2.0
TRATON	29,400	24,900	+18.2	79,800	69,000	+15.8	217,100	195,400	+11.1
MAN	7,400	8,300	-10.6	21,000	21,300	-1.6	55,800	68,500	-18.6
Volkswagen Truck & Bus	4,500	5,900	-23.5	14,800	15,600	-5.4	43,100	45,600	-5.4
Scania	8,400	6,400	+30.5	21,600	18,000	+19.7	58,400	67,200	-13.2
Navistar	9,100	4,200	+114.5	22,600	14,100	+60.4	59,900	14,100	+325.6
Volkswagen Group (total)	755,800	626,100	+20.7	2,181,300	1,972,900	+10.6	6,056,300	6,951,400	-12.9

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Volkswagen Group – deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Q3 2022	Q3 2021	Delta (%)	Jan. - Sep. 2022	Jan. - Sep. 2021	Delta (%)
Europe	83,100	81,800	+1.6	211,900	209,900	+1.0
USA	12,000	8,800	+35.8	28,900	27,300	+5.9
China	49,200	28,800	+70.8	112,700	47,100	+139.3
Rest of world	5,000	2,700	+87.0	12,800	8,800	+46.8
Worldwide	149,300	122,100	+22.3	366,400	293,000	+25.0

Deliveries to customers by <u>brands</u>	Q3 2022	Q3 2021	Delta (%)	Jan. - Sep. 2022	Jan. - Sep. 2021	Delta (%)
Brand Group Volume	115,800	93,200	+24.3	263,300	211,000	+24.8
Volkswagen Passenger Cars	91,200	74,900	+21.7	207,200	167,800	+23.5
ŠKODA	14,700	14,400	+1.7	36,900	32,100	+14.8
SEAT/CUPRA	9,300	2,700	+247.9	17,600	8,800	+98.6
Volkswagen Commercial Vehicles	600	1,100	-45.4	1,700	2,300	-24.1
Brand Group Premium	27,000	20,000	+34.8	77,000	52,800	+45.9
Audi	27,000	20,000	+34.8	77,000	52,800	+45.9
Lamborghini/Bentley	-	-	-	-	-	-
Brand Group Sport	6,200	8,800	-29.7	25,100	28,600	-12.5
Porsche	6,200	8,800	-29.7	25,100	28,600	-12.5
TRATON	300	100	+137.0	1,000	600	+63.4
MAN	200	100	+22.0	600	600	+2.7
Volkswagen Truck & Bus	-	-	-	-	-	-
Scania	60	0	-	150	0	-
Navistar	100	0	-	210	0	-
Volkswagen Group (total)	149,300	122,100	+22.3	366,400	293,000	+25.0