

# VOLKSWAGEN

AKTIENGESELLSCHAFT

## Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>markets</u>	Jun. 2022	Jun. 2021	Delta (%)	Q2 2022	Q2 2021	Delta (%)	H1 2022	H1 2021	Delta (%)
Western Europe	243,700	327,100	-25.5	667,900	898,900	-25.7	1,295,000	1,633,900	-20.7
Central and Eastern Europe	39,700	71,200	-44.2	106,100	209,200	-49.3	227,100	384,200	-40.9
North America	78,900	82,300	-4.2	224,300	274,300	-18.2	401,800	493,300	-18.6
South America	43,400	43,100	+0.6	111,100	135,900	-18.2	193,300	276,000	-30.0
China (incl. HK)	340,800	268,100	+27.2	716,300	857,700	-16.5	1,470,200	1,848,400	-20.5
Asia-Pacific Rest	30,600	29,800	+3.0	81,100	74,500	+8.8	153,800	149,300	+3.0
Middle East/Africa	24,900	34,800	-28.3	69,900	96,200	-27.3	133,900	193,400	-30.8
<b>Worldwide</b>	<b>802,000</b>	<b>856,300</b>	<b>-6.3</b>	<b>1,976,800</b>	<b>2,546,700</b>	<b>-22.4</b>	<b>3,875,100</b>	<b>4,978,600</b>	<b>-22.2</b>

Deliveries to customers by <u>brands</u>	Jun. 2022	Jun. 2021	Delta (%)	Q2 2022	Q2 2021	Delta (%)	H1 2022	H1 2021	Delta (%)
<b>Brand Group Volume</b>	<b>580,500</b>	<b>629,800</b>	<b>-7.8</b>	<b>1,423,000</b>	<b>1,873,700</b>	<b>-24.1</b>	<b>2,794,400</b>	<b>3,704,700</b>	<b>-24.6</b>
Volkswagen Passenger Cars	447,600	444,600	+0.7	1,064,200	1,343,200	-20.8	2,076,100	2,703,200	-23.2
ŠKODA	66,000	89,900	-26.6	174,400	265,700	-34.4	360,600	515,300	-30.0
SEAT/CUPRA	40,500	56,200	-28.0	112,700	155,600	-27.6	204,100	281,100	-27.4
Volkswagen Commercial Vehicles	26,500	39,000	-32.2	71,800	109,200	-34.3	153,600	205,000	-25.1
<b>Brand Group Premium</b>	<b>165,600</b>	<b>178,600</b>	<b>-7.2</b>	<b>406,800</b>	<b>525,100</b>	<b>-22.5</b>	<b>797,600</b>	<b>993,700</b>	<b>-19.7</b>
Audi	163,300	176,300	-7.4	400,000	518,900	-22.9	785,100	981,700	-20.0
Lamborghini/Bentley	2,400	2,300	+4.1	6,700	6,300	+7.6	12,500	12,100	+3.6
<b>Brand Group Sport</b>	<b>29,200</b>	<b>26,000</b>	<b>+12.1</b>	<b>77,400</b>	<b>81,700</b>	<b>-5.2</b>	<b>145,900</b>	<b>153,700</b>	<b>-5.1</b>
Porsche	29,200	26,000	+12.1	77,400	81,700	-5.2	145,900	153,700	-5.1
<b>TRATON</b>	<b>26,700</b>	<b>21,900</b>	<b>+22.0</b>	<b>69,500</b>	<b>66,100</b>	<b>+5.1</b>	<b>137,300</b>	<b>126,500</b>	<b>+8.6</b>
MAN	6,000	7,500	-20.3	15,500	23,900	-35.4	34,800	47,200	-26.4
Volkswagen Truck & Bus	4,700	5,200	-8.8	13,600	16,000	-14.9	28,300	30,000	-5.5
Scania	7,900	9,200	-14.4	20,200	26,200	-22.9	36,800	49,200	-25.2
Navistar	8,100	0	-	20,300	0	-	37,300	0	-
<b>Volkswagen Group (total)</b>	<b>802,000</b>	<b>856,300</b>	<b>-6.3</b>	<b>1,976,800</b>	<b>2,546,700</b>	<b>-22.4</b>	<b>3,875,100</b>	<b>4,978,600</b>	<b>-22.2</b>

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## Volkswagen Group – deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Q1 2022	Q1 2021	Delta (%)	Q2 2022	Q2 2021	Delta (%)	H1 2022	H1 2021	Delta (%)
Europe	58,400	43,800	+33.6	70,400	84,300	-16.5	128,800	128,100	+0.6
USA	7,900	6,800	+16.4	9,000	11,700	-22.9	17,000	18,500	-8.4
China	28,800	6,200	+360.5	34,700	12,000	+188.3	63,500	18,300	+247.1
Rest of world	4,000	3,100	+26.9	3,900	2,900	+31.1	7,800	6,100	+29.0
<b>Worldwide</b>	<b>99,100</b>	<b>60,000</b>	<b>+65.3</b>	<b>118,000</b>	<b>111,000</b>	<b>+6.3</b>	<b>217,100</b>	<b>170,900</b>	<b>+27.0</b>

Deliveries to customers by <u>brands</u>	Q1 2022	Q1 2021	Delta (%)	Q2 2022	Q2 2021	Delta (%)	H1 2022	H1 2021	Delta (%)
<b>Brand Group Volume</b>	<b>65,100</b>	<b>36,100</b>	<b>+80.5</b>	<b>82,400</b>	<b>81,800</b>	<b>+0.7</b>	<b>147,500</b>	<b>117,900</b>	<b>+25.1</b>
Volkswagen Passenger Cars	53,400	30,700	+73.7	62,500	62,100	+0.7	115,900	92,900	+24.9
ŠKODA	8,800	2,500	+259.7	13,400	15,200	-12.3	22,200	17,700	+25.5
SEAT/CUPRA	2,200	2,200	-1.4	6,100	4,000	+53.5	8,300	6,200	+33.8
Volkswagen Commercial Vehicles	700	700	+7.3	400	500	-19.3	1,100	1,200	-3.6
<b>Brand Group Premium</b>	<b>24,200</b>	<b>14,600</b>	<b>+66.2</b>	<b>25,800</b>	<b>18,200</b>	<b>+41.8</b>	<b>50,000</b>	<b>32,800</b>	<b>+52.7</b>
Audi	24,200	14,600	+66.2	25,800	18,200	+41.8	50,000	32,800	+52.7
Lamborghini/Bentley	-	-	-	-	-	-	-	-	-
<b>Brand Group Sport</b>	<b>9,500</b>	<b>9,100</b>	<b>+4.4</b>	<b>9,400</b>	<b>10,800</b>	<b>-12.5</b>	<b>18,900</b>	<b>19,800</b>	<b>-4.8</b>
Porsche	9,500	9,100	+4.4	9,400	10,800	-12.5	18,900	19,800	-4.8
<b>TRATON</b>	<b>300</b>	<b>200</b>	<b>+26.6</b>	<b>400</b>	<b>300</b>	<b>+53.0</b>	<b>600</b>	<b>500</b>	<b>+41.3</b>
MAN	200	200	+7.0	200	300	-10.8	400	500	-2.9
Volkswagen Truck & Bus	-	-	-	-	-	-	-	-	-
Scania	20	0	-	70	0	-	90	0	-
Navistar	20	0	-	100	0	-	110	0	-
<b>Volkswagen Group (total)</b>	<b>99,100</b>	<b>60,000</b>	<b>+65.3</b>	<b>118,000</b>	<b>111,000</b>	<b>+6.3</b>	<b>217,100</b>	<b>170,900</b>	<b>+27.0</b>