

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – deliveries across all drive types

Deliveries to customers by <u>market</u>	Dec. 2021	Dec. 2020	Delta (%)	Oct. – Dec. 2021	Oct. – Dec. 2020	Delta (%)	Jan. – Dec. 2021	Jan. – Dec. 2020	Delta (%)
Western Europe	235,000	311,200	-24.5	590,200	856,600	-31.1	2,860,400	2,939,500	-2.7
Central and Eastern Europe	47,500	64,900	-26.8	122,600	196,900	-37.7	658,300	677,000	-2.8
North America	66,600	92,000	-27.6	204,800	236,800	-13.5	908,400	785,800	+15.6
South America	41,200	51,300	-19.6	122,600	155,000	-20.9	514,600	489,700	+5.1
China (incl. HK)	275,900	421,800	-34.6	754,700	1,189,000	-36.5	3,304,800	3,849,000	-14.1
Rest of Asia-Pacific	27,000	28,500	-5.5	75,600	80,400	-6.0	305,800	273,200	+11.9
Middle East/Africa	19,900	27,500	-27.5	60,000	85,500	-29.9	329,600	290,700	+13.4
Worldwide	713,200	997,200	-28.5	1,930,400	2,800,400	-31.1	8,882,000	9,305,000	-4.5

Deliveries to customers by <u>brand</u>	Dec. 2021	Dec. 2020	Delta (%)	Oct. – Dec. 2021	Oct. – Dec. 2020	Delta (%)	Jan. – Dec. 2021	Jan. – Dec. 2020	Delta (%)
Volkswagen Passenger Cars	395,500	603,100	-34.4	1,102,100	1,653,800	-33.4	4,896,900	5,328,100	-8.1
Audi	125,600	175,400	-28.4	332,900	505,600	-34.2	1,680,500	1,692,800	-0.7
ŠKODA	71,200	94,200	-24.4	177,500	282,900	-37.3	878,200	1,004,800	-12.6
SEAT	28,700	36,800	-22.0	79,200	109,700	-27.8	470,500	426,600	+10.3
Porsche	37,100	31,200	+18.7	84,700	80,600	+5.1	301,900	272,200	+10.9
Volkswagen Commercial Vehicles	26,700	33,600	-20.6	73,000	99,600	-26.7	359,500	371,600	-3.2
MAN	13,700	12,900	+6.5	36,900	38,200	-3.5	151,000	118,100	+27.8
Scania	7,900	7,900	+0.3	23,100	24,400	-5.0	90,400	72,100	+25.4
Navistar	5,200	0	-	15,800	0	-	29,900	0	-
Others*	1,600	2,000	-21.7	5,200	5,500	-5.3	23,100	18,700	+23.6
Volkswagen Group	713,200	997,200	-28.5	1,930,400	2,800,400	-31.1	8,882,000	9,305,000	-4.5

*Others include Bentley, Lamborghini and Bugatti

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Volkswagen Group – deliveries of battery-electric vehicles (BEVs)

Deliveries to customers by <u>market</u>	Oct. - Dec. 2021	Oct. - Dec 2020	Delta (%)	Jan. – Dec. 2021	Jan. – Dec. 2020	Delta (%)
Europe	100,500	96,500	+4.2	310,400	191,800	+61.9
USA	9,800	3,600	+171.7	37,200	12,400	+200.2
China	45,500	6,400	+607.7	92,700	22,100	+319.5
Rest of world	3,900	2,000	+96.1	12,700	5,400	+135.5
Worldwide	159,800	108,600	+47.2	452,900	231,600	+95.5

Deliveries to customers by <u>brand</u>	Oct. - Dec. 2021	Oct. - Dec 2020	Delta (%)	Jan. – Dec. 2021	Jan. – Dec. 2020	Delta (%)
Volkswagen Passenger Cars	95,300	71,600	+33.2	263,200	133,900	+96.5
Audi	29,100	17,200	+69.7	81,900	52,000	+57.5
ŠKODA	17,000	5,700	+199.6	49,100	15,200	+222.9
SEAT	4,200	3,100	+35.1	13,000	7,300	+78.0
Porsche	12,700	9,100	+39.5	41,300	20,000	+106.3
Volkswagen Commercial Vehicles	1,300	1,800	-24.5	3,600	2,700	+35.1
MAN	200	300	-6.9	800	500	+69.3
Scania	-	-	-	-	-	-
Navistar	-	-	-	-	-	-
Others*	-	-	-	-	-	-
Volkswagen Group	159,800	108,600	+47.2	452,900	231,600	+95.5

*Others include Bentley, Lamborghini and Bugatti