

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>markets</u>	Sep. 2020	Sep. 2019	Delta (%)	Jul. – Sep. 2020	Jul. – Sep. 2019	Delta (%)	Jan. – Sep. 2020	Jan. – Sep. 2019	Delta (%)
Western Europe	300,800	272,600	+10.3	834,200	854,500	-2.4	2,083,000	2,853,900	-27.0
Central and Eastern Europe	65,500	63,300	+3.4	195,800	192,000	+2.0	480,100	588,300	-18.4
North America	69,800	73,700	-5.3	209,000	242,300	-13.7	549,000	702,900	-21.9
South America	51,200	53,500	-4.4	144,300	163,600	-11.8	334,700	447,000	-25.1
China (incl. HK)	387,500	384,000	+0.9	1,069,200	1,038,500	+3.0	2,660,000	2,955,100	-10.0
Asia-Pacific Rest	28,500	28,700	-0.6	73,200	72,700	+0.8	192,800	215,200	-10.4
Middle East/Africa	30,400	28,200	+7.8	85,900	76,200	+12.7	205,200	242,900	-15.5
Worldwide	933,600	904,100	+3.3	2,611,600	2,639,800	-1.1	6,504,700	8,005,200	-18.7

Deliveries to customers by <u>brands</u>	Sep. 2020	Sep. 2019	Delta (%)	Jul. – Sep. 2020	Jul. – Sep. 2019	Delta (%)	Jan. – Sep. 2020	Jan. – Sep. 2019	Delta (%)
Volkswagen Passenger Cars	530,000	533,600	-0.7	1,475,400	1,516,400	-2.7	3,674,300	4,514,600	-18.6
Audi	172,200	145,400	+18.4	480,000	450,900	+6.4	1,187,200	1,357,100	-12.5
ŠKODA	104,600	102,000	+2.6	295,200	292,800	+0.8	721,900	913,700	-21.0
SEAT	43,500	43,200	+0.6	123,500	140,500	-12.1	316,900	454,800	-30.3
Porsche	24,300	24,300	-0.2	74,600	68,800	+8.4	191,500	202,300	-5.3
Volkswagen Commercial Vehicles	37,700	33,200	+13.3	108,400	110,300	-1.7	272,000	369,800	-26.4
MAN	12,300	11,600	+5.8	32,600	32,600	+0.2	79,900	104,400	-23.4
Scania	7,200	9,000	-19.1	17,300	23,200	-25.4	47,700	74,700	-36.1
Others*	1,800	1,800	+0.8	4,700	4,400	+7.6	13,200	13,700	-4.0
Volkswagen Group (total)	933,600	904,100	+3.3	2,611,600	2,639,800	-1.1	6,504,700	8,005,200	-18.7

*Others includes Bentley, Lamborghini and Bugatti