

# VOLKSWAGEN

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## Volkswagen Group – Deliveries to customers

Deliveries to customers <u>by markets</u>	Mar. 2020	Mar. 2019	Delta (%)	Jan. – Mar. 2020	Jan. – Mar. 2019	Delta (%)
Western Europe	228,800	413,200	-44.6	770,300	964,900	-20.2
Central and Eastern Europe	53,700	69,900	-23.1	164,400	187,100	-12.2
North America	50,400	87,000	-42.0	188,600	216,700	-12.9
South America	34,700	45,500	-23.8	127,000	131,500	-3.4
China (incl. HK)	209,600	324,900	-35.5	613,900	946,600	-35.1
Asia-Pacific Rest	22,000	27,800	-20.8	63,200	71,500	-11.6
Middle East/Africa	23,700	30,600	-22.6	78,700	87,400	-9.9
<b>Worldwide</b>	<b>623,000</b>	<b>998,900</b>	<b>-37.6</b>	<b>2,006,000</b>	<b>2,605,600</b>	<b>-23.0</b>

Deliveries to customers <u>by brands</u>	Mar. 2020	Mar. 2019	Delta (%)	Jan. – Mar. 2020	Jan. – Mar. 2019	Delta (%)
Volkswagen Passenger Cars	335,900	542,700	-38.1	1,091,500	1,456,400	-25.1
Audi	112,800	182,800	-38.3	353,000	447,200	-21.1
ŠKODA	72,100	114,200	-36.8	232,900	307,600	-24.3
SEAT	36,000	62,700	-42.6	130,300	151,600	-14.0
Porsche	18,600	20,900	-11.0	53,100	55,700	-4.6
Volkswagen Commercial Vehicles	30,200	50,600	-40.3	94,900	125,600	-24.4
MAN	9,700	13,700	-29.2	27,800	33,600	-17.2
Scania	6,400	9,500	-32.8	18,200	23,600	-22.9
Others*	1,300	1,900	-30.5	4,400	4,300	+1.8
<b>Volkswagen Group (total)</b>	<b>623,000</b>	<b>998,900</b>	<b>-37.6</b>	<b>2,006,000</b>	<b>2,605,600</b>	<b>-23.0</b>

\*Others includes Bentley, Lamborghini and Bugatti