

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

Deliveries to customers <u>by markets</u>	Feb. 2020	Feb. 2019	Delta (%)	Jan. – Feb. 2020	Jan. – Feb. 2019	Delta (%)
Western Europe	263,800	273,300	-3.5	541,500	551,700	-1.8
Central and Eastern Europe	56,900	61,100	-6.9	110,600	117,300	-5.6
North America	70,700	65,200	+8.4	138,200	129,700	+6.6
South America	46,100	40,400	+13.9	92,300	85,900	+7.4
China (incl. HK)	60,900	234,400	-74.0	404,300	621,700	-35.0
Asia-Pacific Rest	20,300	22,700	-10.6	41,200	43,700	-5.7
Middle East/Africa	27,600	27,200	+1.6	55,000	56,800	-3.1
Worldwide	546,300	724,400	-24.6	1,383,100	1,606,700	-13.9

Deliveries to customers <u>by brands</u>	Feb. 2020	Feb. 2019	Delta (%)	Jan. – Feb. 2020	Jan. – Feb. 2019	Delta (%)
Volkswagen Passenger Cars	270,100	398,100	-32.1	755,700	913,700	-17.3
Audi	92,900	119,800	-22.5	240,200	264,500	-9.2
ŠKODA	73,500	90,900	-19.1	160,700	193,400	-16.9
SEAT	44,900	44,500	+1.0	94,300	88,900	+6.1
Porsche	14,600	16,000	-8.5	34,500	34,800	-0.8
Volkswagen Commercial Vehicles	32,500	35,500	-8.4	64,700	75,000	-13.7
MAN	9,800	10,900	-9.4	18,100	19,800	-8.9
Scania	6,400	7,600	-16.2	11,800	14,100	-16.2
Others*	1,400	1,100	+21.6	3,000	2,400	+27.4
Volkswagen Group (total)	546,300	724,400	-24.6	1,383,100	1,606,700	-13.9

*Others includes Bentley, Lamborghini and Bugatti