

未来之行

Mobility for Generations to Come

Volkswagen Group China, Corporate Presentation 2020

Mr. Rainer Seidl, Executive Vice President Finance
Volkswagen (China) Investment Co., Ltd.

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VGC at a glance

Brands&Products

Market & Sales

Strategy

Volkswagen Group China at a glance



More than 100 models



Fascinating brands and services



1984: first Joint Venture SAIC VOLKSWAGEN was founded



1991: FAW-Volkswagen was founded in Changchun



2017: JAC Volkswagen was founded
2020 planned: Increase stake in JAC-VW JV to 75%



Around 100,000 employees



34 production plants in 2020



20% market share in China's passenger car market



Over 42 million cars delivered since market entry



Investment plan of €15 billion in future topics: E-mobility, hybridization, digitalization

Volkswagen Group production sites all over China

Volkswagen Group production facilities



Facts and Figures

- 34 production plants in China in 2020
 - 6 FAW-Volkswagen vehicle plants
 - Changchun (2 plants)
 - Chengdu
 - Foshan (1 MEB plant)
 - Qingdao
 - Tianjin
 - 9 SAIC VOLKSWAGEN vehicle plants
 - Shanghai (3 MQB plants + 1 MEB plant)
 - Nanjing
 - Yizheng
 - Ningbo
 - Urumqi
 - Changsha
 - JAC Volkswagen, Hefei plant
 - 18 component & energy plants¹⁾

¹⁾ incl. MAN Diesel & Turbo in Changzhou

Joint Venture structure of Volkswagen Group in China



Start of production

1983 (Santana B2)

1991 (Jetta)

Market launch in 2019

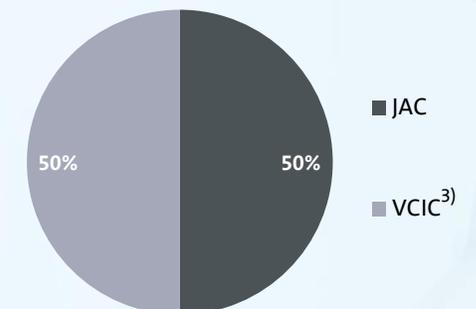
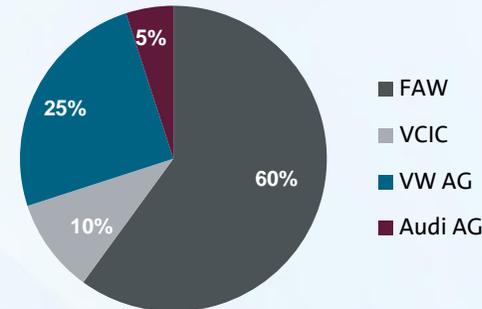
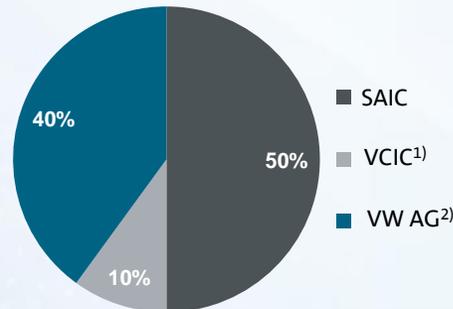
1st JV contract signed

1984

1990

2017

Ownership structure



¹⁾ Volkswagen (China) Investment Co., Ltd. 100% owned by Volkswagen AG.

²⁾ Including stakes held by ŠKODA AUTO a.s. and Audi AG

³⁾ Volkswagen plans to increase the stake in JAC-VW joint venture to 75% in 2020

Strong brands and products



ŠKODA



Audi



PORSCHE



BENTLEY

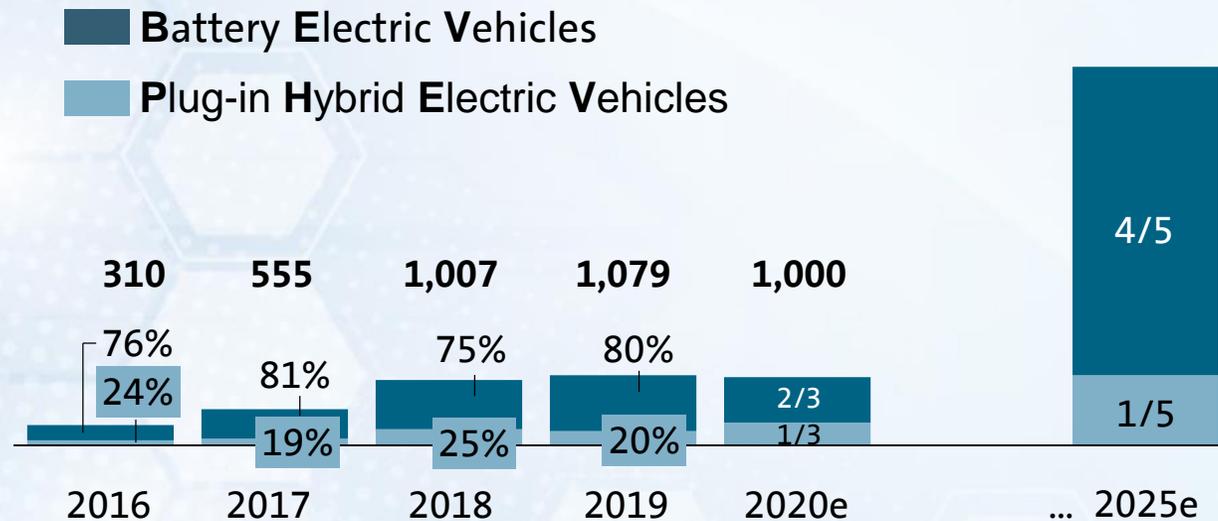


Commercial Vehicles



Market for New Energy Vehicles is expected to grow rapidly and Volkswagen Group China started its NEV offensive in 2019

NEV Total Market in China (in '000 units)



Volkswagen Group China

In 2020

>**20** NEV models of all our brands

>**50%** of them locally produced

In 2025

Increase the share of e-models to **35%**

Increase the number of NEV models to **15**

Prepared to deliver **1.5 million** NEVs

TOGETHER for China 2025+ Strategy

Our new vision



Shaping mobility **together with our partners**
– for generations to come.

Our updated action plan



Our belief

Values and integrity

Operating in a highly-challenging environment in Region China



Macro-economic situation



Competition & Sales costs



VW China business model



Environment



Industry shifts



Regulatory environment



Product portfolio & brand dilution



Technology