

TRINITY

Ralf Brandstätter – CEO Volkswagen Passenger Cars
Alexander Seitz – CFO Volkswagen Passenger Cars

Investor Call, 11 June 2021



DISCLAIMER

The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates or commodities relevant to the Volkswagen Group or deviations in the actual effects of the Covid-19 pandemic from the scenario presented will have a corresponding effect on the development of our business. In addition, there may be departures from our expected business development if the assessments of the factors influencing value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

We do not update forward-looking statements retrospectively. Such statements are valid on the date of publication and can be superseded.

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TRINITY – The pioneer for a new age of sustainable and „hassle-free“ mobility at Volkswagen



Milestone of digital transformation and ambassador of sustainable mobility for all

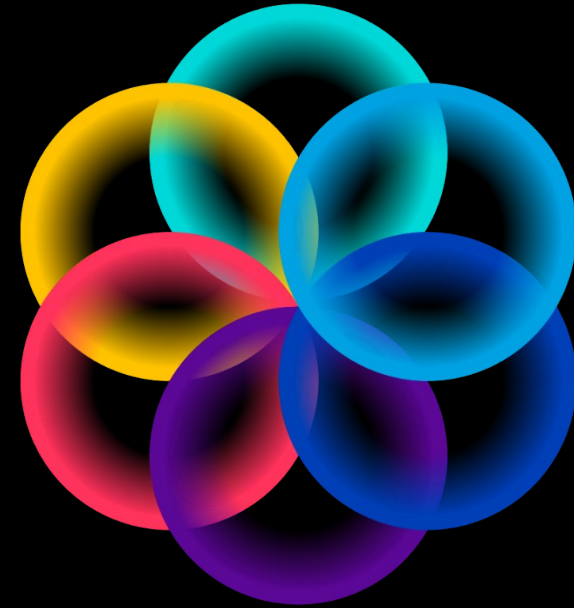


Responsible companion and innovative creator of democratized smart mobility

Latest architecture and visionary design, autonomous driving & machine learning, revolutionary production concepts

Introducing the **ID. Companion**

- | Future Volkswagen ID. Customer Journey
- | Holistic Customer Experience
- | Symbiosis between Car & Customer
- | Enabler for Business Model 2.0



People's excitement changed from hardware to seamless holistic ecosystems

"The car will become the most complex digital product of the world" (Dr. Diess , Nov. 2020)

Volkswagen Golf

- Moving from A to B -



Past

Apple iPhone

- Holistic Ecosystems -



Present

ID. Companion

- Seamless mobility experience -



Future

The ID. Companion turns the ID. into the perfect mobility partner providing more value and flexibility, making life easier for the user.

1

Manages your ID. experience

Full, flexible & seamless mobility experience

2

Touches your senses & cares

Fascinating symbioses between car & customer, health protection

3

Knows what you want

Smart & learning:
Always one step ahead

ID.

Companion
for life

4

Creates time for you

pilot assistance for driving, parking & charging

5

Extends your home

In-car time for things you love

6

Moves you sustainably

Actively improving environmental friendliness

Trinity will be the enabler for the success of the Business Model 2.0



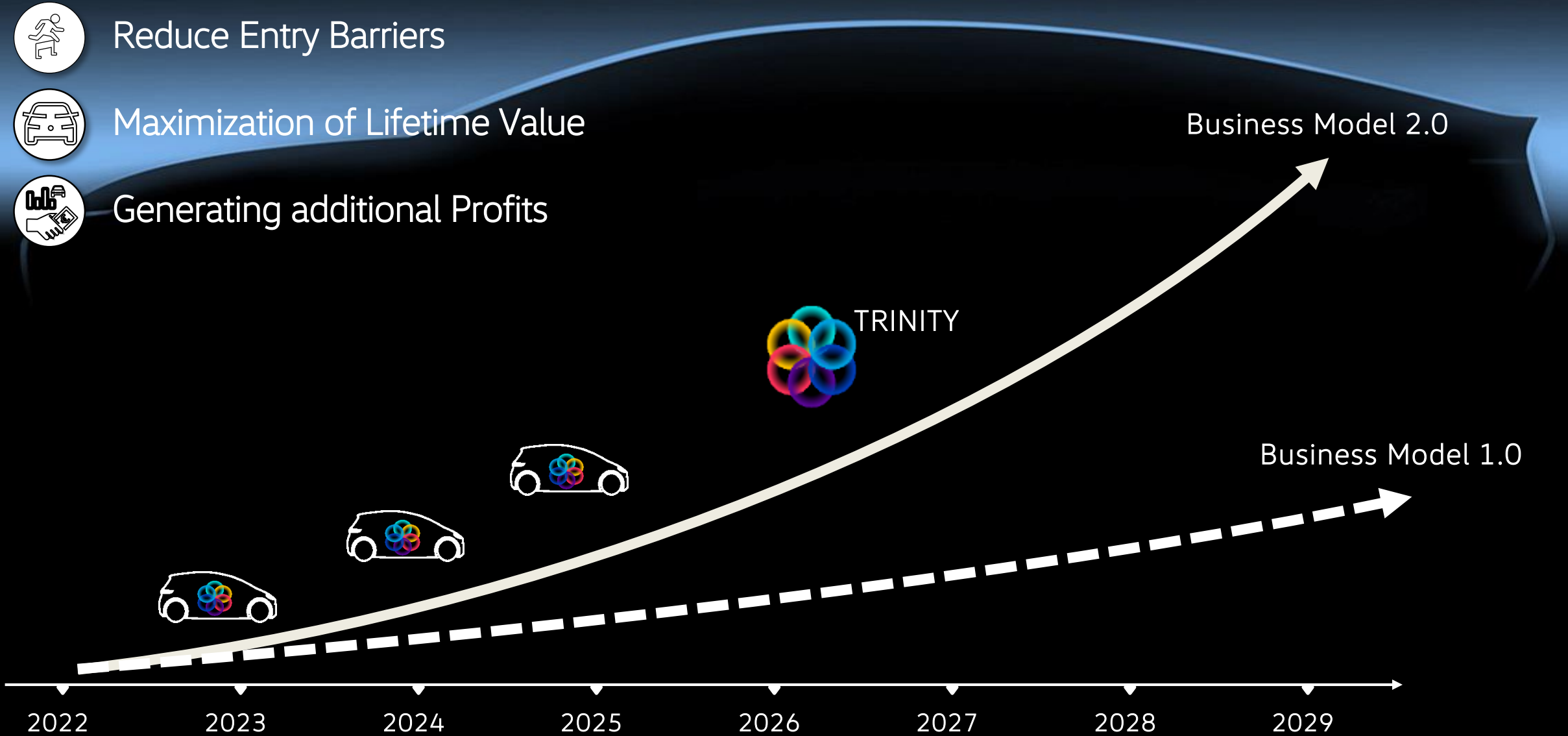
Reduce Entry Barriers



Maximization of Lifetime Value



Generating additional Profits



TRINITY

Business Model 2.0

Business Model 1.0

2022

2023

2024

2025

2026

2027

2028

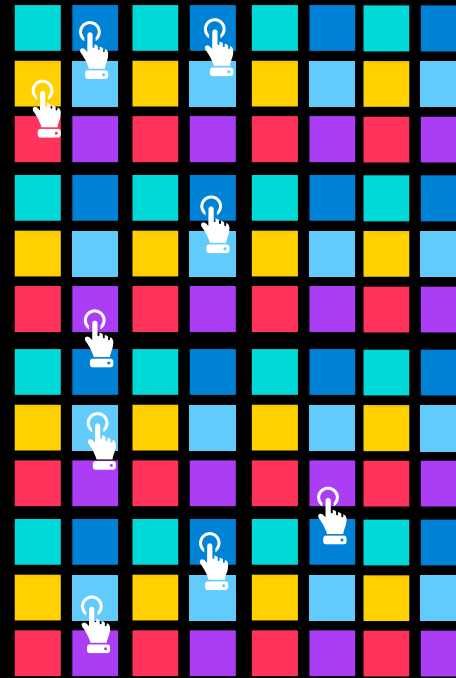
2029

Customer Centricity: Trinity allows maximum individualization and therefore value creation over lifetime

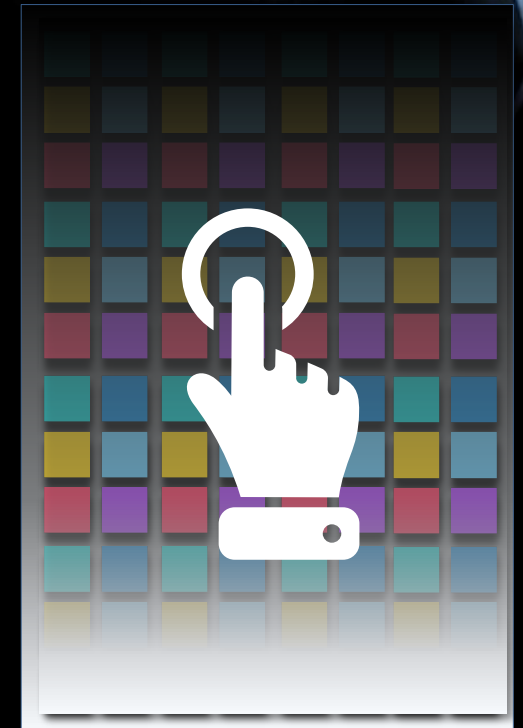
Experience Cluster



Functions/Services on Demand

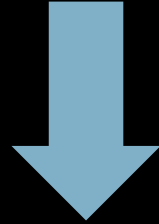


Hardware "n=1"

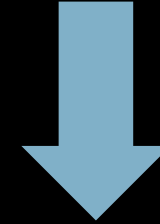


Revolutionary manufacturing concepts to achieve the TRINITY goals

PRODUCTION TIME



FACTORY COST



**Innovative
MANUFACTURING CONCEPT**

**Intelligent
MODULARIZATION**

**Progressive
VARIANT REDUCTION**

TRINITY

