#### VOLKSWAGEN

AKTIENGESELLSCHAFT

#### Investor Meeting

THOMAS SCHMALL Member of the Volkswagen AG Board of Management | Technology

WOLFSBURG, November 4th 2021



### Disclaimer

The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast.

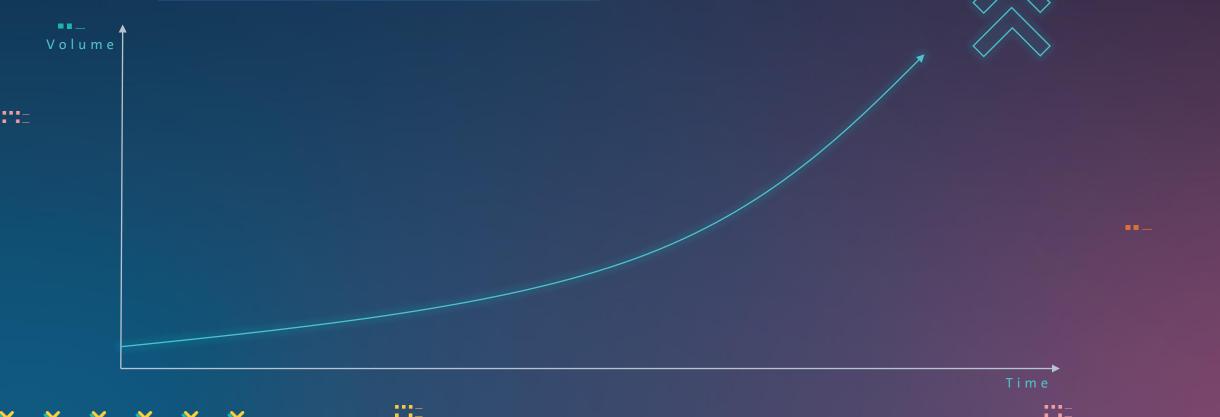
Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates or commodities or the supply with parts relevant to the Volkswagen Group or deviations in the actual effects of the Covid-19 pandemic from the scenario presented will have a corresponding effect on the development of our business. In addition, there may be departures from our expected business development

if the assessments of the factors influencing sustainable value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

We do not update forward-looking statements retrospectively. Such statements are valid on the date of publication and can be superseded.

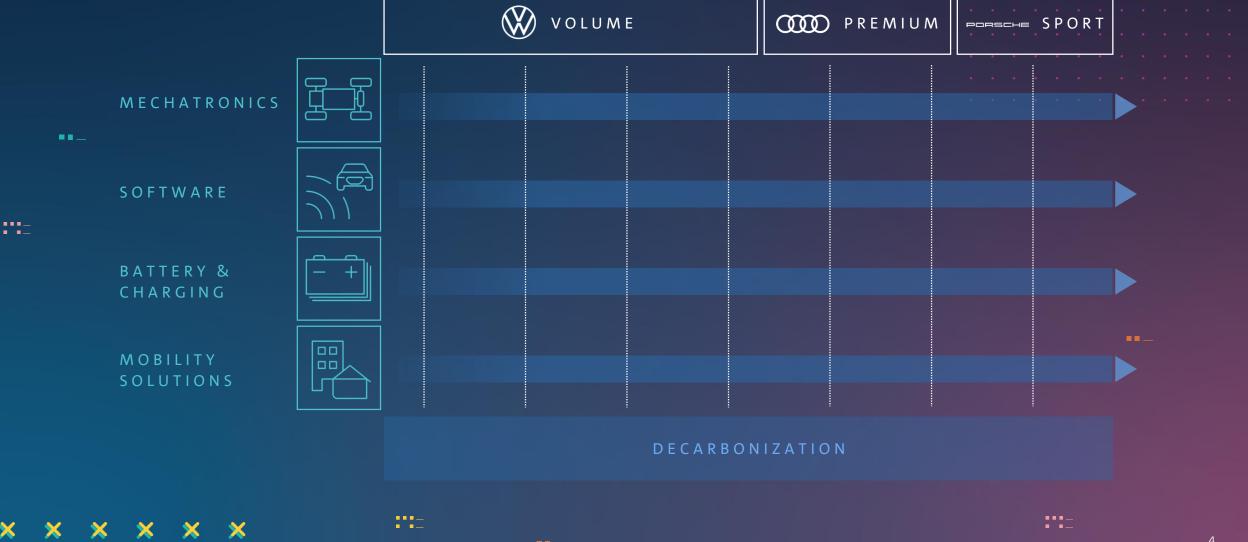
This information does not constitute an offer to exchange or sell or an offer to exchange or buy any securities.

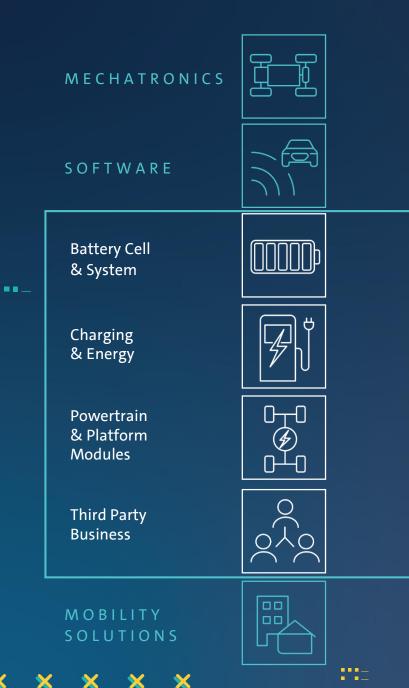
## E-mobility has won the race



З

## High synergies through cross-brand and cross-sectional functions

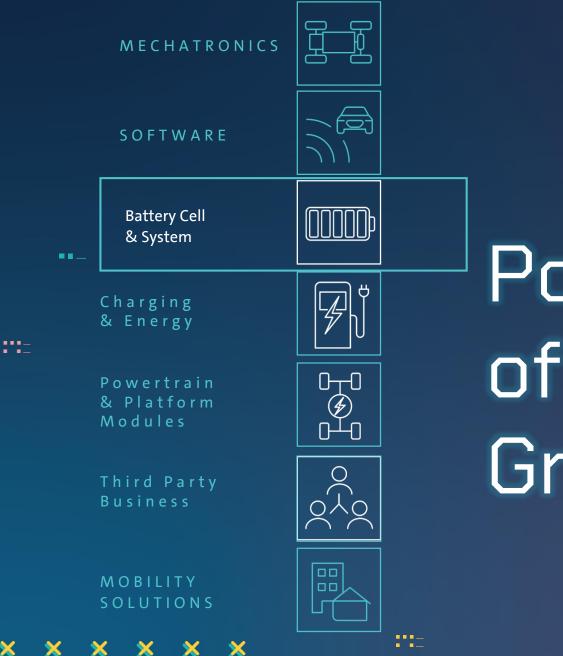




Powerhouse of Volkswagen Group

						•	r	

. . .

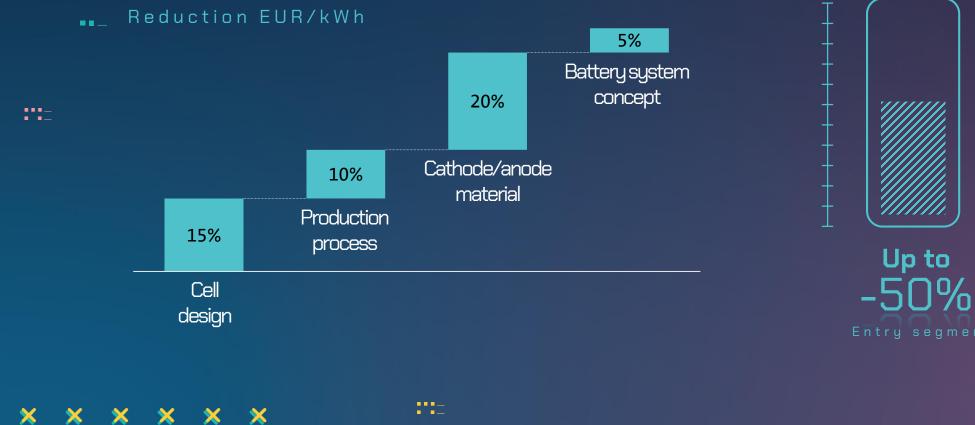


# Powerhouse of Volkswagen Group

						•	

# The unified cell concept Basis for cost reduction up to S

#### Achieving cost reduction through...





## Actual product portfolio shows possible unified cell utilization of 80%

						÷.	•	

S P E C I F I C S O L U T I O N S

80% 20%

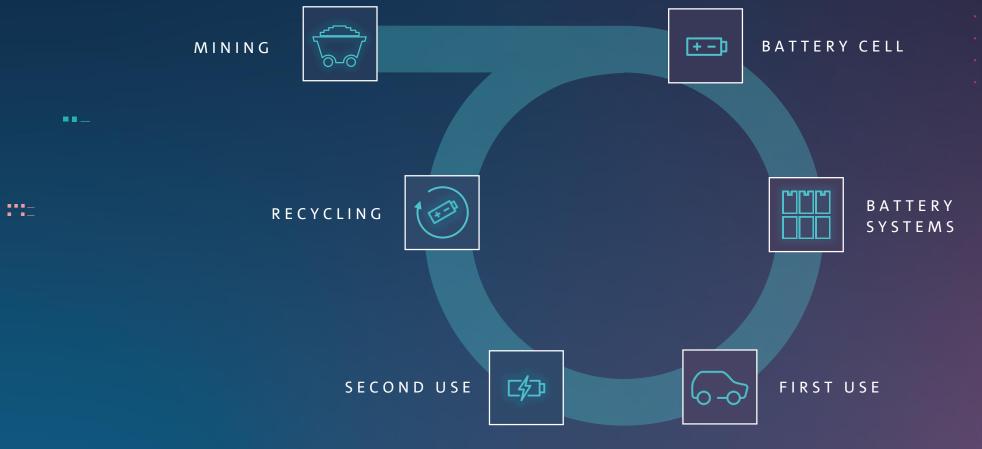
.....

UNIFIED CELL 2030



-----

#### Closed Loop approach!



						1.	·	

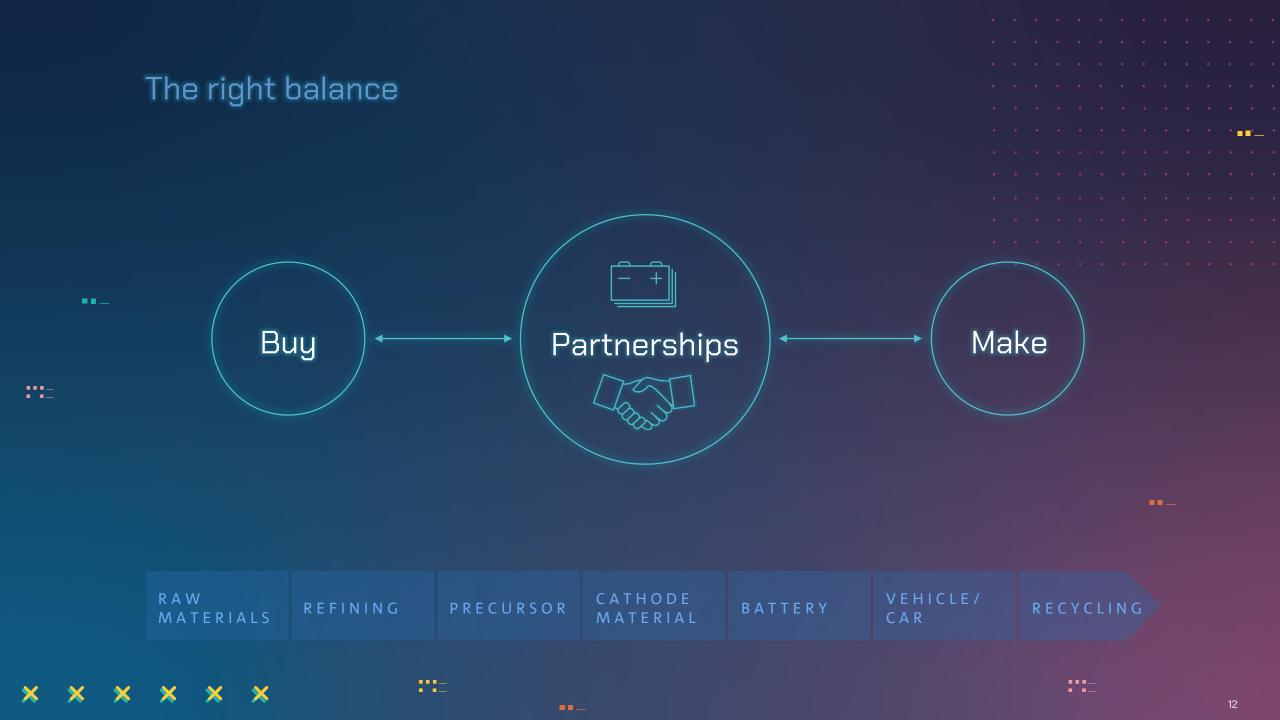
\_\_\_\_

#### × × × <u>× × ×</u>

----

Expand scope         SUPPLY CHAIN PARTNERSHIPS       VOLKSWAGEN         MINING       CHEMISTRY       CELL FACTORY       CAR FACTORY       RECYCLING						
SUPPLY CHAIN PARTNERSHIPS <b>VOLKSWAGEN</b> Attiencesellschaft		Eveneral				
		Expanu	scupe			
MINING CHEMISTRY CELL FACTORY CAR FACTORY RECYCLING			SUPPLY CHAIN	PARTNERSHIPS	VOLKSWAGEN	
MINING CHEMISTRY CELL FACTORY CAR FACTORY RECYCLING			$\rightarrow \bigtriangledown$		AKTIENGESELLSCHAFT	
			> $>$		AKTIENGESELLSCHAFT	
	MINING	CHEMISTRY	CELL FACTORY			

#### Volkswagen Group expands scope along value chain



## Volkswagen Group demand of 240 GWh in Europe

#### That means: 6x40 GWH



## Three more Gigafactories to come!

 Image: Market state
 Image: Market state

 40 GWh
 Image: Market state

 SPAIN, SOUTHWEST EUROPE

SKELLEFTEÅ

SALZGITTER, GER<u>MA</u>NY

SWEDEN

-----

# You will see POWERPLAY in the POWERHOUSE of the Volkswagen Group!

- -

 $\times \times \times \times \times \times$ 

....