

Leading the Transformation.

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CITI Auto Field Trip, 17 May 2021

## Disclaimer



The following presentations as well as remarks/comments and explanations in this context contain forward-looking statements on the business development of the Volkswagen Group. These statements are based on assumptions relating to the development of the economic, political and legal environment in individual countries, economic regions and markets, and in particular for the automotive industry, which we have made on the basis of the information available to us and which we consider to be realistic at the time of going to press. The estimates given entail a degree of risk, and actual developments may differ from those forecast. Any changes in significant parameters relating to our key sales markets, or any significant shifts in exchange rates or commodities relevant to the Volkswagen Group or deviations in the actual effects of the Covid-19 pandemic from the scenario presented will have a corresponding effect on the development of our business. In addition, there may be departures from our expected business development if the assessments of the factors influencing value enhancement and of risks and opportunities presented develop in a way other than we are currently expecting, or if additional risks and opportunities or other factors emerge that affect the development of our business.

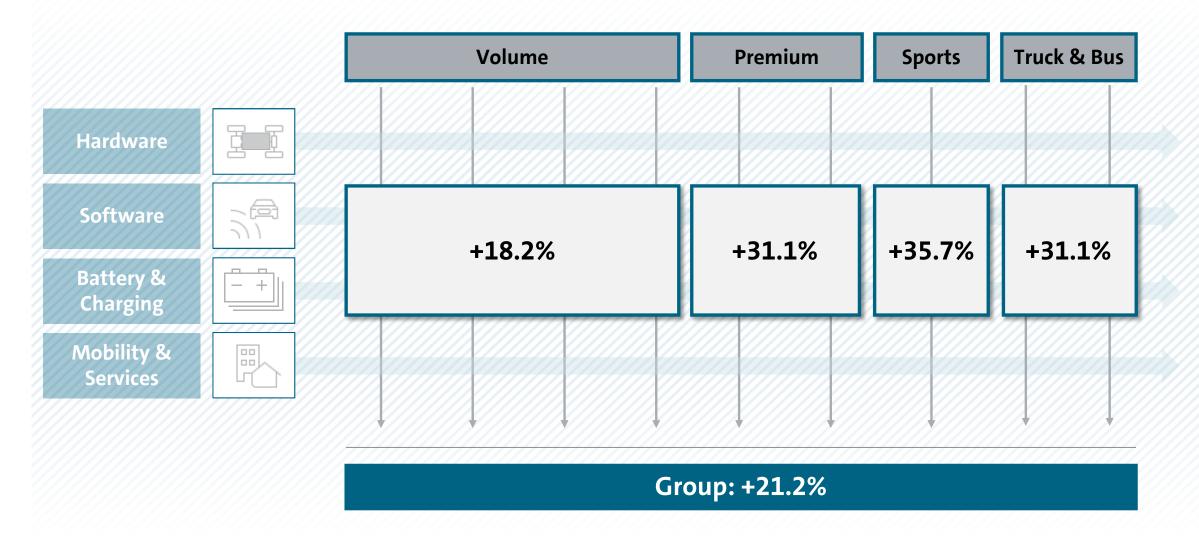
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## All brand groups contribute to strong Q1 performance

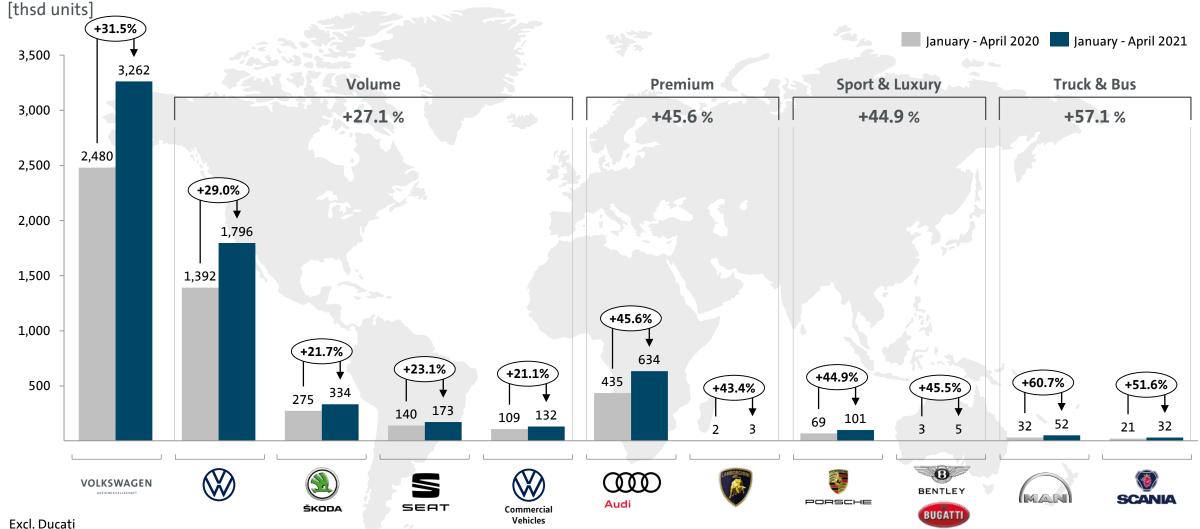
(Volkswagen Group<sup>1)</sup> Deliveries to Customers, January to March 2021 vs. 2020)



<sup>1)</sup> Excluding Ducati



## YTD – Deliveries to Customers (Group): Year-to-date April 2021, Volkswagen Group increases DtCs by 32% compared to previous years period.



Report Status: April Actual (12.05.2021)

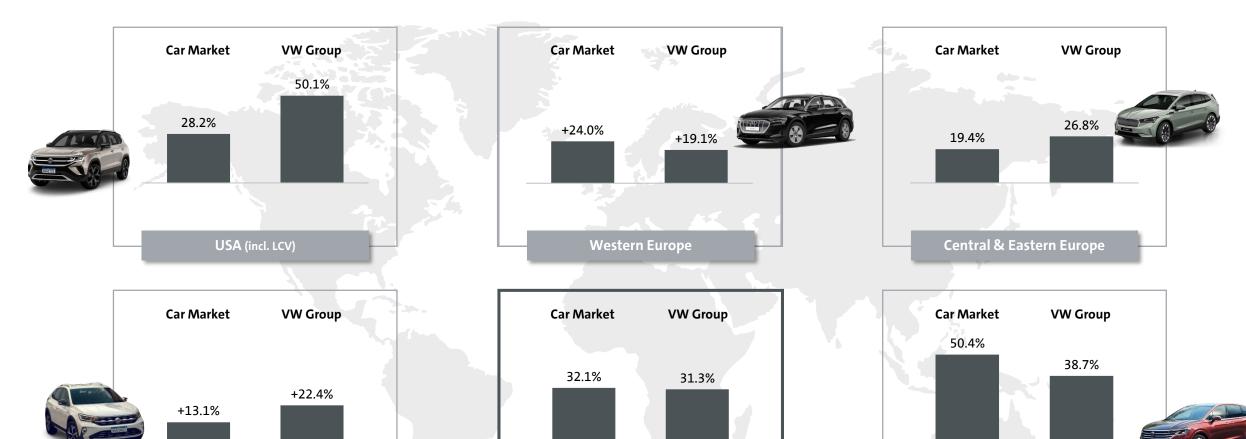


China (incl. HK)

## Development World Car Market vs. Volkswagen Group Car Deliveries to Customers by Regions 1)

(Growth y-o-y, January to April 2021 vs. 2020)

Brazil (incl. LCV)

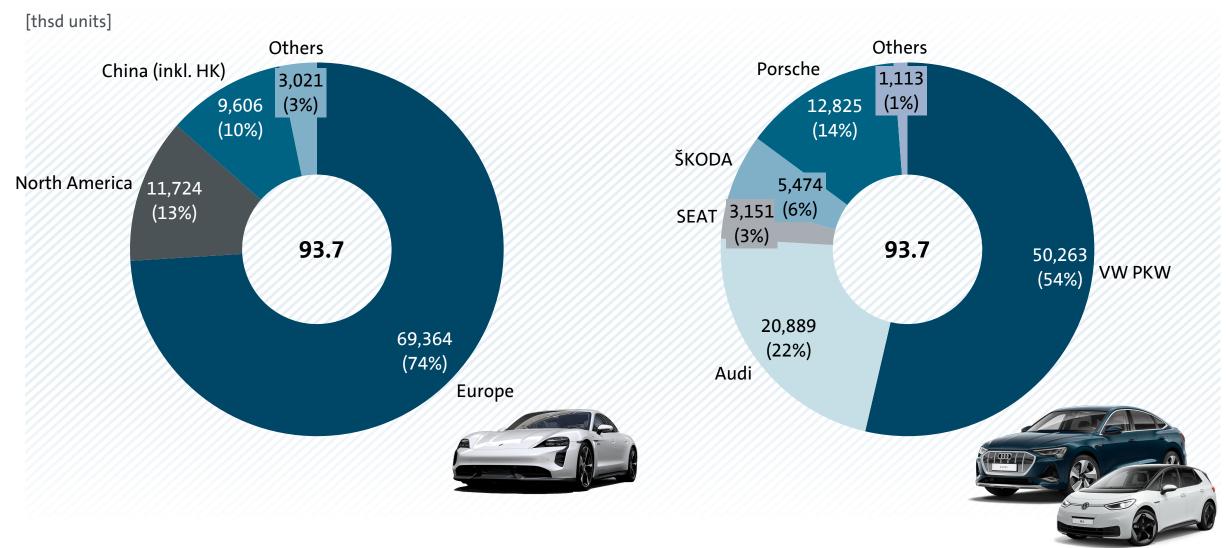


World 2)

<sup>&</sup>lt;sup>1)</sup> Volkswagen Group Passenger Cars excl. Volkswagen Commercial Vehicles <sup>2)</sup> incl. LCV in North America & South America Report Status: April Actual (12.05.2021)



**BEV deliveries to customers by brands and regions:** Groups delivers more than 90 thsd. BEVs in the four months with ID.3 being among TOP 3 BEV models registered in Europe in Q1.



Report Status: April Actual (12.05.2021)



**2021 BEV Deliveries to Customers Plan:** ID.4, Enyaq iV and Q4 e-tron launches accelerate BEV sales towards the second half of the year.

