

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>markets</u>	Jun. 2023	Jun. 2022	Delta (%)	Apr. - Jun. 2023	Apr. - Jun. 2022	Delta (%)	Jan. - Jun. 2023	Jan. - Jun. 2022	Delta (%)
Western Europe	318,100	243,700	+30.5	848,000	667,900	+27.0	1,643,500	1,295,000	+26.9
Central and Eastern Europe	49,100	39,700	+23.6	139,500	106,100	+31.5	253,400	227,100	+11.6
North America	83,400	78,900	+5.7	242,000	224,300	+7.9	458,700	401,800	+14.2
South America	43,300	43,300	+0.1	117,700	111,100	+5.9	221,300	193,200	+14.5
China	291,400	340,800	-14.5	807,400	716,300	+12.7	1,451,900	1,470,200	-1.2
Asia-Pacific Rest	32,500	30,600	+6.1	86,300	81,100	+6.5	171,000	153,800	+11.2
Middle East/Africa	29,800	24,900	+19.7	90,700	69,900	+29.8	172,400	133,900	+28.7
Worldwide	847,600	802,000	+5.7	2,331,500	1,976,700	+18.0	4,372,200	3,875,000	+12.8

Deliveries to customers by <u>brands</u>	Jun. 2023	Jun. 2022	Delta (%)	Apr. - Jun. 2023	Apr. - Jun. 2022	Delta (%)	Jan. - Jun. 2023	Jan. - Jun. 2022	Delta (%)
Brand Group Core	602,800	580,400	+3.9	1,663,500	1,423,000	+16.9	3,117,000	2,794,300	+11.6
Volkswagen Passenger Cars	437,000	447,600	-2.4	1,203,200	1,064,200	+13.1	2,224,700	2,076,000	+7.2
ŠKODA	78,700	65,900	+19.3	222,600	174,300	+27.7	432,200	360,500	+19.9
SEAT/CUPRA	50,300	40,500	+24.3	136,200	112,700	+20.9	261,400	204,100	+28.1
Volkswagen Commercial Vehicles	36,800	26,500	+39.1	101,500	71,800	+41.5	198,700	153,600	+29.4
Brand Group Progressive	184,400	165,600	+11.3	497,700	406,800	+22.4	919,500	797,600	+15.3
Audi	182,100	163,300	+11.5	491,400	400,000	+22.9	907,100	785,100	+15.5
Lamborghini/Bentley	2,300	2,400	-0.9	6,300	6,700	-6.7	12,400	12,500	-0.4
Brand Group Sport Luxury	28,700	29,200	-1.7	86,600	77,400	+11.8	167,400	145,900	+14.7
Porsche	28,700	29,200	-1.7	86,600	77,400	+11.8	167,400	145,900	+14.7
TRATON	31,700	26,700	+18.5	83,700	69,500	+20.3	168,300	137,300	+22.6
MAN	10,600	6,000	+78.3	28,700	15,500	+85.8	56,000	34,800	+61.0
Volkswagen Truck & Bus	2,900	4,700	-39.1	7,900	13,600	-42.1	20,000	28,300	-29.3
Scania	9,200	7,900	+15.8	23,800	20,200	+18.0	46,500	36,800	+26.1
Navistar	9,000	8,100	+10.9	23,200	20,300	+14.7	45,800	37,300	+22.7
Volkswagen Group (total)	847,600	802,000	+5.7	2,331,500	1,976,700	+18.0	4,372,200	3,875,000	+12.8

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Volkswagen Group – Deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Jan. - Mar. 2023	Jan. - Mar. 2022	Delta (%)	Apr. – Jun. 2023	Apr. – Jun. 2022	Delta (%)	Jan. - Jun. 2023	Jan. - Jun. 2022	Delta (%)
Europe	98,300	58,500	+68.1	118,900	70,400	+68.8	217,100	128,900	+68.5
USA	15,700	7,900	+98.0	14,000	9,000	+55.7	29,800	17,000	+75.5
China	21,500	28,800	-25.4	41,000	34,700	+18.0	62,400	63,500	-1.6
Rest of world	5,600	4,100	+37.1	6,700	3,900	+74.4	12,300	7,900	+55.3
Worldwide	141,000	99,200	+42.1	180,600	118,000	+53.0	321,600	217,200	+48.1

Deliveries to customers by <u>brands</u>	Jan. - Mar. 2023	Jan. - Mar. 2022	Delta (%)	Apr. – Jun. 2023	Apr. – Jun. 2022	Delta (%)	Jan. - Jun. 2023	Jan. - Jun. 2022	Delta (%)
Brand Group Core	97,000	65,100	+49.0	130,300	82,400	+58.2	227,300	147,500	+54.1
Volkswagen Passenger Cars	70,000	53,300	+31.2	94,800	62,500	+51.6	164,800	115,900	+42.2
ŠKODA	12,400	8,800	+40.6	18,900	13,400	+41.3	31,300	22,200	+41.0
SEAT/CUPRA	9,200	2,200	+318.9	9,700	6,100	+60.3	18,900	8,300	+128.7
Volkswagen Commercial Vehicles	5,500	700	+642.2	6,900	400	+1,680	12,300	1,100	+998.6
Brand Group Progressive	34,600	24,200	+42.7	41,100	25,800	+59.2	75,600	50,000	+51.2
Audi	34,600	24,200	+42.7	41,100	25,800	+59.2	75,600	50,000	+51.2
Lamborghini/Bentley	-	-	-	-	-	-	-	-	-
Brand Group Sport Luxury	9,200	9,500	-3.4	8,800	9,400	-6.0	18,000	18,900	-4.7
Porsche	9,200	9,500	-3.4	8,800	9,400	-6.0	18,000	18,900	-4.7
TRATON	300	400	-38.8	400	400	-7.1	600	800	-22.8
MAN	150	270	-44.7	250	270	-7.1	400	540	-26.2
Volkswagen Truck & Bus	20	110	-83.8	20	0	+1,050	40	100	-65.0
Scania	70	20	+208.3	70	70	+9.2	150	90	+62.9
Navistar	10	20	-13.3	60	100	-40.0	70	110	-36.4
Volkswagen Group (total)	141,000	99,200	+42.1	180,600	118,000	+53.0	321,600	217,200	+48.1