

VOLKSWAGEN GROUP

Volkswagen Group – Deliveries to customers

| Deliveries to customers by <u>markets</u> | Aug. 2023 | Aug. 2022 | Delta (%) | Jan. - Aug. 2023 | Jan. - Aug. 2022 | Delta (%) |
|---|----------------|----------------|-------------|------------------|------------------|--------------|
| Western Europe | 231,900 | 191,500 | +21.1 | 2,149,700 | 1,712,500 | +25.5 |
| Central and Eastern Europe | 39,300 | 31,600 | +24.5 | 334,700 | 295,100 | +13.4 |
| North America | 87,400 | 76,700 | +14.0 | 624,700 | 557,100 | +12.1 |
| South America | 43,800 | 52,100 | -15.8 | 321,000 | 292,300 | +9.8 |
| China | 278,000 | 297,300 | -6.5 | 1,990,300 | 2,057,300 | -3.3 |
| Asia-Pacific Rest | 29,600 | 27,200 | +8.8 | 229,300 | 205,600 | +11.5 |
| Middle East/Africa | 30,100 | 23,900 | +26.2 | 235,700 | 180,800 | +30.4 |
| Worldwide | 740,100 | 700,100 | +5.7 | 5,885,400 | 5,300,600 | +11.0 |

| Deliveries to customers by <u>brands</u> | Aug. 2023 | Aug. 2022 | Delta (%) | Jan. - Aug. 2023 | Jan. - Aug. 2022 | Delta (%) |
|--|----------------|----------------|--------------|------------------|------------------|--------------|
| Brand Group Core | 540,200 | 517,500 | +4.4 | 4,221,100 | 3,847,900 | +9.7 |
| Volkswagen Passenger Cars | 405,300 | 412,200 | -1.7 | 3,042,100 | 2,904,200 | +4.7 |
| ŠKODA | 65,000 | 54,700 | +18.9 | 569,100 | 476,400 | +19.4 |
| SEAT/CUPRA | 37,800 | 24,600 | +53.6 | 346,200 | 261,000 | +32.7 |
| Volkswagen Commercial Vehicles | 32,100 | 25,900 | +23.6 | 263,700 | 206,200 | +27.8 |
| Brand Group Progressive | 149,900 | 132,400 | +13.2 | 1,227,500 | 1,068,500 | +14.9 |
| Audi | 148,200 | 130,500 | +13.6 | 1,211,600 | 1,051,900 | +15.2 |
| Lamborghini/Bentley | 1,700 | 1,900 | -13.5 | 15,800 | 16,600 | -4.7 |
| Brand Group Sport Luxury | 23,600 | 23,900 | -1.5 | 215,700 | 196,500 | +9.8 |
| Porsche | 23,600 | 23,900 | -1.5 | 215,700 | 196,500 | +9.8 |
| Brand Group Trucks | 26,500 | 26,300 | +0.5 | 221,100 | 187,700 | +17.8 |
| MAN | 8,600 | 6,900 | +24.8 | 73,900 | 48,400 | +52.7 |
| Volkswagen Truck & Bus | 3,500 | 5,200 | -33.1 | 26,700 | 38,600 | -30.9 |
| Scania | 6,400 | 6,300 | +1.7 | 59,500 | 50,000 | +19.2 |
| Navistar | 8,000 | 8,000 | +0.5 | 61,000 | 50,800 | +20.0 |
| Volkswagen Group (total) | 740,100 | 700,100 | +5.7 | 5,885,400 | 5,300,600 | +11.0 |