

VOLKSWAGEN GROUP

Volkswagen Group – Deliveries to customers

Deliveries to customers by <u>markets</u>	Sep. 2023	Sep. 2022	Delta (%)	Jul. - Sep. 2023	Jul. - Sep. 2022	Delta (%)	Jan. - Sep. 2023	Jan. - Sep. 2022	Delta (%)
Western Europe	293,100	244,500	+19.9	799,300	662,000	+20.7	2,442,600	1,957,000	+24.8
Central and Eastern Europe	40,200	37,300	+8.0	121,500	105,200	+15.4	374,900	332,300	+12.8
North America	91,400	74,200	+23.2	257,400	229,500	+12.2	716,100	631,300	+13.4
South America	44,700	45,300	-1.3	144,400	144,300	+0.0	365,700	337,500	+8.3
China	298,800	301,400	-0.9	837,200	888,600	-5.8	2,289,100	2,358,800	-3.0
Asia-Pacific Rest	33,500	29,900	+11.9	91,700	81,700	+12.3	262,700	235,500	+11.6
Middle East/Africa	29,000	23,200	+24.6	92,300	70,100	+31.7	264,700	204,000	+29.7
Worldwide	830,600	755,700	+9.9	2,343,700	2,181,400	+7.4	6,715,800	6,056,400	+10.9

Deliveries to customers by <u>brands</u>	Sep. 2023	Sep. 2022	Delta (%)	Jul. - Sep. 2023	Jul. - Sep. 2022	Delta (%)	Jan. - Sep. 2023	Jan. - Sep. 2022	Delta (%)
Brand Group Core	597,900	557,600	+7.2	1,701,700	1,611,200	+5.6	4,818,800	4,405,400	+9.4
Volkswagen Passenger Cars	442,100	430,300	+2.7	1,259,500	1,258,500	+0.1	3,484,200	3,334,500	+4.5
ŠKODA	73,100	68,100	+7.4	210,000	184,000	+14.1	642,200	544,500	+17.9
SEAT/CUPRA	45,800	31,000	+47.8	130,400	87,900	+48.4	391,800	292,000	+34.2
Volkswagen Commercial Vehicles	36,900	28,200	+30.8	101,800	80,800	+26.0	300,500	234,400	+28.2
Brand Group Progressive	177,400	143,800	+23.4	485,300	414,700	+17.0	1,404,800	1,212,300	+15.9
Audi	175,400	141,600	+23.8	479,900	408,400	+17.5	1,387,000	1,193,500	+16.2
Lamborghini/Bentley	2,000	2,100	-8.2	5,400	6,300	-14.3	17,800	18,700	-5.1
Brand Group Sport Luxury	27,000	25,000	+8.1	75,400	75,700	-0.4	242,700	221,500	+9.6
Porsche	27,000	25,000	+8.1	75,400	75,700	-0.4	242,700	221,500	+9.6
Brand Group Trucks	28,400	29,400	-3.5	81,400	79,800	+1.9	249,500	217,100	+14.9
MAN	10,100	7,400	+37.0	28,000	21,000	+33.5	84,000	55,800	+50.6
Volkswagen Truck & Bus	3,000	4,500	-34.2	9,600	14,800	-34.8	29,700	43,100	-31.2
Scania	8,100	8,400	-3.6	21,400	21,600	-0.9	67,700	58,400	+15.9
Navistar	7,200	9,100	-21.1	22,400	22,600	-0.8	68,200	59,900	+13.8
Volkswagen Group (total)	830,600	755,700	+9.9	2,343,700	2,181,400	+7.4	6,715,800	6,056,400	+10.9

VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Jan. - Jun. 2023	Jan. - Jun. 2022	Delta (%)	Jul. – Sep. 2023	Jul. – Sep. 2022	Delta (%)	Jan. - Sep. 2023	Jan. - Sep. 2022	Delta (%)
Europe	217,100	128,900	+68.5	124,000	83,100	+49.2	341,100	211,900	+60.9
USA	29,800	17,000	+75.5	20,500	12,000	+71.1	50,300	28,900	+73.7
China	62,400	63,500	-1.6	54,700	49,200	+11.0	117,100	112,700	+3.9
Rest of world	12,300	7,900	+55.3	10,800	5,100	+111.7	23,100	13,000	+77.4
Worldwide	321,600	217,200	+48.1	209,900	149,400	+40.5	531,500	366,600	+45.0

Deliveries to customers by <u>brands</u>	Jan. - Jun. 2023	Jan. - Jun. 2022	Delta (%)	Jul. – Sep. 2023	Jul. – Sep. 2022	Delta (%)	Jan. - Sep. 2023	Jan. - Sep. 2022	Delta (%)
Brand Group Core	227,300	147,500	+54.1	152,100	115,800	+31.3	379,400	263,300	+44.1
Volkswagen Passenger Cars	164,800	115,900	+42.2	108,200	91,200	+18.7	273,000	207,100	+31.8
ŠKODA	31,300	22,200	+41.0	23,100	14,700	+57.5	54,400	36,900	+47.6
SEAT/CUPRA	18,900	8,300	+128.7	13,500	9,300	+44.5	32,300	17,600	+84.1
Volkswagen Commercial Vehicles	12,300	1,100	+998.6	7,300	600	+1.094.3	19,600	1,700	+1.032.3
Brand Group Progressive	75,600	50,000	+51.2	47,400	27,000	+75.8	123,000	77,000	+59.8
Audi	75,600	50,000	+51.2	47,400	27,000	+75.8	123,000	77,000	+59.8
Lamborghini/Bentley	-	-	-	-	-	-	-	-	-
Brand Group Sport Luxury	18,000	18,900	-4.7	9,900	6,200	+59.7	27,900	25,100	+11.2
Porsche	18,000	18,900	-4.7	9,900	6,200	+59.7	27,900	25,100	+11.2
Brand Group Trucks	600	800	-22.8	500	400	+29.4	1,200	1,300	-5.7
MAN	400	540	-26.2	280	170	+63.3	670	710	-4.8
Volkswagen Truck & Bus	40	100	-65.0	10	80	-93.9	40	190	-77.8
Scania	150	90	+62.9	40	60	-24.1	190	150	+28.6
Navistar	70	110	-36.4	210	100	+101.9	280	210	+30.5
Volkswagen Group (total)	321,600	217,200	+48.1	209,900	149,400	+40.5	531,500	366,600	+45.0