

VOLKSWAGEN GROUP

Volkswagen Group – Deliveries to customers

<u>Deliveries to customers by markets</u>	Mar. 2024	Mar. 2023	Delta (%)	Jan. – Mar. 2024	Jan. – Mar. 2023	Delta (%)
Western Europe	324,100	335,300	-3.4	790,100	795,400	-0.7
Central and Eastern Europe	44,700	48,100	-7.0	116,600	113,900	+2.3
North America	89,700	79,900	+12.3	227,100	216,800	+4.8
South America	45,400	38,800	+17.0	118,500	103,600	+14.4
China	238,700	244,700	-2.4	693,600	644,500	+7.6
Asia-Pacific Rest	28,000	32,500	-13.8	71,200	84,700	-16.0
Middle East/Africa	30,000	32,900	-8.7	87,200	81,700	+6.8
Worldwide	800,600	812,100	-1.4	2,104,300	2,040,700	+3.1

<u>Deliveries to customers by brands</u>	Mar. 2024	Mar. 2023	Delta (%)	Jan. – Mar. 2024	Jan. – Mar. 2023	Delta (%)
Brand Group Core	579,300	568,100	+2.0	1,543,500	1,453,500	+6.2
Volkswagen Passenger Cars	398,400	393,700	+1.2	1,079,700	1,021,500	+5.7
Škoda	82,600	82,200	+0.5	220,500	209,600	+5.2
SEAT/CUPRA	58,500	53,700	+8.9	138,600	125,200	+10.6
Volkswagen Commercial Vehicles	39,800	38,400	+3.7	104,800	97,200	+7.8
Brand Group Progressive	161,200	178,500	-9.7	402,000	421,800	-4.7
Audi	159,000	176,100	-9.7	396,900	415,700	-4.5
Bentley	1,100	1,400	-17.8	2,500	3,500	-28.7
Lamborghini	1,100	1,000	+8.3	2,600	2,600	+0.3
Brand Group Sport Luxury	28,600	31,700	-9.8	77,600	80,800	-3.9
Porsche	28,600	31,700	-9.8	77,600	80,800	-3.9
Brand Group Trucks	31,500	33,800	-7.0	81,100	84,600	-4.1
MAN	9,000	11,700	-22.7	23,900	27,300	-12.3
Volkswagen Truck & Bus	4,000	3,500	+15.5	11,500	12,100	-5.1
Scania	9,800	9,800	-0.5	26,400	22,600	+16.8
Navistar	8,700	8,800	-2.0	19,300	22,500	-14.5
Volkswagen Group (total)	800,600	812,100	-1.4	2,104,300	2,040,700	+3.1

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Volkswagen Group – Deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Jan. - Mar. 2024	Jan. - Mar. 2023	Delta (%)
Europe	74,400	98,300	-24.3
USA	13,200	15,700	-16.2
China	41,000	21,500	+91.2
Rest of world	7,800	5,600	+40.6
Worldwide	136,400	141,000	-3.3

Deliveries to customers by <u>brands</u>	Jan. - Mar. 2024	Jan. - Mar. 2023	Delta (%)
Brand Group Core	96,200	97,000	-0.9
Volkswagen Passenger Cars	68,200	70,000	-2.6
Škoda	14,000	12,400	+12.3
SEAT/CUPRA	7,000	9,200	-24.0
Volkswagen Commercial Vehicles	7,100	5,500	+29.4
Brand Group Progressive	35,600	34,600	+3.0
Audi	35,600	34,600	+3.0
Bentley	-	-	-
Lamborghini	-	-	-
Brand Group Sport Luxury	4,300	9,200	-52.9
Porsche	4,300	9,200	-52.9
Brand Group Trucks	300	300	+23.1
MAN	140	150	-10.6
Volkswagen Truck & Bus	80	20	+347.1
Scania	50	70	-36.5
Navistar	60	10	+330.8
Volkswagen Group (total)	136,400	141,000	-3.3